

GTA – BOUND CARGO VIA WINDSOR?

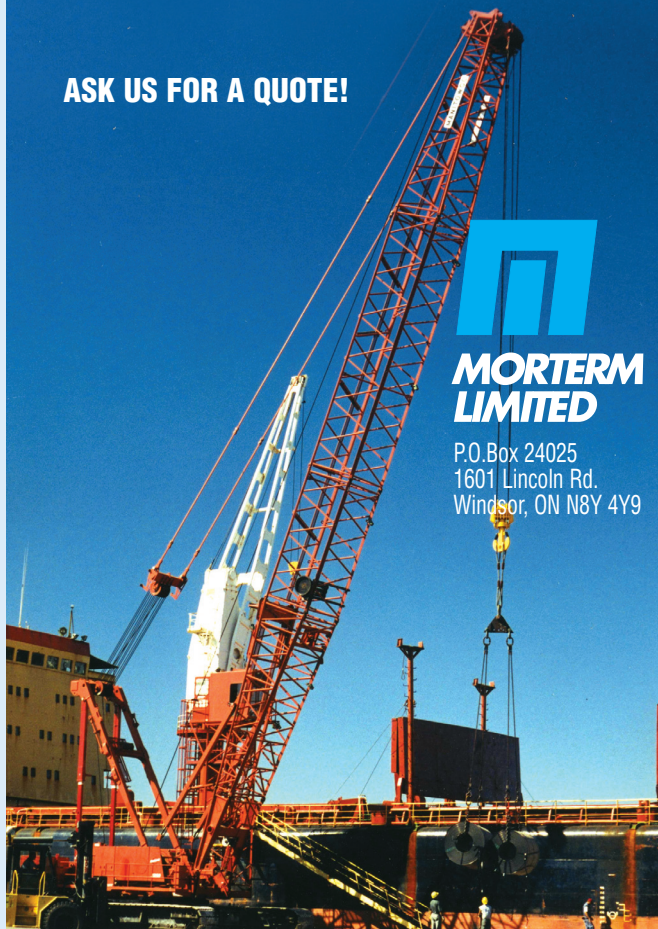
NO WAY!

(..... way!)

Ask us for a quote on your cargo – of any sort. Our rates, port charges and low back haul - truck rates can land your cargo in the Hamilton/Greater Toronto area at a very competitive price.

- Any cargo from any ship
- Specialist in steel – coil, plate, slate, beams, wire rod, etc.
- Fully equipped for heavy volume
- 150,000 sq. ft. of warehouse space
- Rail served – spacious outside storage
- Generous free time

ASK US FOR A QUOTE!




**MORTERM
LIMITED**

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Morterm Limited

“As unlikely as it may seem at first blush, cargo discharged in Windsor, Ontario can be delivered in the GTA-area at very competitive terms”. So says Terry Berthiaume, Vice President of Morterm Limited, a full-service marine terminal located on the Detroit River in west-end of Windsor.

Mr. Berthiaume points out that Morterm’s facilities and equipment are second to none in the Great Lakes: The site itself is very large with an outdoor area of some 70 acres which enables his company to accord generous free time provisions for outside storage.

Inside storage is available in ample quantity too: Some 180,000 sq. ft. of warehouse space is available, of which, 65,000 sq. ft. boasts climate-control and dual overhead cranes of 35 metric tonne capacity each, for the handling and storage of high quality “automotive grade” steel.

At the ships’ side, Morterm handling equipment is equally impressive: A 400 tonne capacity crane supported by a fleet of high-capacity steel-handling lift trucks, including the only 80,000 lbs. capacity lift truck in the Great Lakes.

“This equipment and facilities permit us to lay claims to being a very efficient terminal and our pricing reflects that” says Mr. Berthiaume.

Morterm has very good road and rail connections. Trucks can access the 400 series highways via a city expressway, as well as the Ambassador Bridge to Detroit, in a very expeditious way. The facility is served by the Essex Terminal Railway that connects with CN, CP, NS and CSXT.

“We are very proud of our facilities and equipment – the Company has spent over \$15 million in the last few years to reach this high standard – but it is our service that makes the difference” says Mr. Berthiaume. “Our people have experience in handling steel in virtually every form – coil, plate, beams, wire rod etc. and a soon-to-be completed EDI capability will improve an all-ready good communication with our customers”.

Morterm has capitalized in the availability of back-haul rates for trucking: Many trucks that have delivered steel to Windsor/Detroit are seeking loads to return to the Hamilton/Toronto area on a paying basis.

“We have made it our business to establish very attractive rates for cargo to be delivered in the GTA. We assure the trucking companies that their equipment will be loaded and the paperwork completed in a very prompt fashion – a very important element to an industry where time is money”, Berthiaume asserts.

The combination of locations, facilities, equipment, truck and rail access together with those back-haul trucks rates, allows Morterm Limited to attract cargo – particularly steel – destined for delivery in the Hamilton – Greater Toronto area.

“Give us a shot” challenges Mr. Berthiaume, “you will be pleasantly surprised”.